

THE TANZANIA INSTITUTE OF BANKERS



TRAINING PROGRAMME CALENDAR 2025

| S/ N | PROGRAM TITLE | TARGET GROUP | MONTHS | DURATION (DAYS) | AMOUNT (TZS) | VENUE | REGISTRATION LINK |
|------|--|--|----------------|-----------------|--------------|-------|---|
| 1. | Lending to SMEs | <ul style="list-style-type: none"> •Credit Officers •Investment Analysts •Relationship Officers/ Managers •Branch Manager | 12-14 February | 3 | 750,000 | TIOB | https://forms.gle/313T17DFXorK28zL6 |
| 2. | Back-office Operations, Settlement, and Reconciliation | <ul style="list-style-type: none"> •Back-office personnel •Clearing & settlement officers in branch ops. •Head office operations •Product managers •support officers | 24-26 February | 3 | 750,000 | TIOB | https://forms.gle/pmYcxzCDXUVikua36 |
| 3. | Achieving Leadership Success through People & Innovation | <ul style="list-style-type: none"> •Professionals Who Wants to Learn Techniques to Work with Other Colleagues •Team Leaders, Supervisors, Section Heads and Managers •Professionals Who Have an Interest in a Management Position •Anyone Who Wants to Become a Leader in Their Work Role •Technical and Administration Professionals | 12-15 March | 4 | 1,000,000 | TIOB | https://forms.gle/JK8kk5Vdptqv32EV7 |

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| 4. | Advanced Banking Operations | <ul style="list-style-type: none"> •Senior Officers •Branch Controllers •Operations Managers. •Branch Managers | 26-28 March | 3 | 750,000 | TIOB | https://forms.gle/7ccYDcC1XVUnT31b8 |
| 5. | Product innovation, Development and Marketing strategies | <ul style="list-style-type: none"> •Research and Development Teams •Innovative Leaders •Entrepreneurs | 14-17 April | 4 | 1,000,000 | TIOB | https://forms.gle/WEU81g5i8pjDwL64A |
| 6. | Non- Performing Loans and Administration | <ul style="list-style-type: none"> •Loan Recovery Officers •Relationship Managers •Compliance Officers •Senior Credit Officers •Credit Managers | 28-30 April | 3 | 750,000 | TIOB | https://forms.gle/UuEen3W335XG9c0e8 |
| 7. | Team Optimization: Effective Team Development & Employee Well-Being | <ul style="list-style-type: none"> •Department Chairs. •Division Managers. •Team Members. •Leaders aim to enhance their leadership skills and boost team productivity. •Individuals seeking to further their leadership capabilities and contribute to team. | 6-9 May | 4 | 1,000,000 | Kibaha | https://forms.gle/K5mRgYgmu5tCKj6j6 |
| 8. | Customer services in a Digital environment | <ul style="list-style-type: none"> •Customer service/Call-Centre managers or supervisors •Digital Marketing Managers •Technical and support personnel | 14-16 May | 3 | 750,000 | TIOB | https://forms.gle/aJv4Uqe3LbWHO6fe9 |
| 9. | Mortgage Finance | <ul style="list-style-type: none"> •Senior and Middle level officers in the Financial institutions who are involved in Credit, Relationship Management, Loan Documentation as well as Legal aspects of mortgage financing. •Real estate Professionals •Commercial Mortgage Brokers •Anyone interested in pursuing a career in commercial real estate | 26-30 May | 5 | 1,250,000 | TIOB | https://forms.gle/gUcxoSP3GfRMbdS18 |

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| 10. | Liquidity Risk management for Financial Institutions | <ul style="list-style-type: none"> •Liquidity Risk Analysts •Liquidity Risk Managers •ALCO and Risk Committee Members •Treasurers and Treasury Staff Members •Internal Audit or Risk control •Banking professionals who need to better understand the liquidity risk management challenges and strategy within a bank •Central Bank Regulators | 12-13 June | 2 | 500,000 | TIOB | https://forms.gle/rNYQrXtapVn7dMQV7 |
| 11. | Structured Commodity Trade Finance | <ul style="list-style-type: none"> •Relationship Managers • Trade Finance Officers dealing with Import & Export Operations • Credit Officers & Manager • Business Development Managers (BDM) • Risk Managers • The target audience must have an interest in trade finance | 18-20 June | 3 | 750,000 | TIOB | https://forms.gle/H2ChLdPkU1WxrRmg6 |
| 12. | Advanced Agricultural Finance | <ul style="list-style-type: none"> •Agribusiness Credit Analysts/Loan Officers, •Credit Managers, •Senior Relationship Managers, •Risk Officers and Risk Managers, •Branch Managers/Zonal Managers •Finance Officers/Managers •Any other person involved directly or indirectly with Agribusiness lending in a Bank/FI | 23-27 June | 5 | 1,250,000 | TIOB | https://forms.gle/AhYRgDSD8rMp58JJA |
| 13. | Credit Portfolio Management | <ul style="list-style-type: none"> •Credit Officers & Credit Managers •Relationship Officers and Managers (RM) •Business Development Managers (BDM) •Risk Managers •Bankers, Regulators and Analysts who wish to gain insight into the Credit Portfolio Management Process | 9 -11 July | 3 | 750,000 | TIOB | https://forms.gle/4QsSYYTtjEPNqvyg87 |

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| 14. | Digital Banking Transformation and Cyber Security | <ul style="list-style-type: none"> •Operations Managers •Digital banking managers •Banking branch managers •Compliance Professionals •Consultants •Treasury Managers •Regulator or Advisor of Product /Services •Credit Managers •Cyber Security Officers •Risk management professionals | 19-22 Aug | 4 | 1,000,000 | TIOB | https://forms.gle/sa1HFrUh72TvocG_I6 |
| 15. | Leadership Skills for Managers | <ul style="list-style-type: none"> •Managers •Team Leaders •Supervisors •Newly promoted, or identified future Managers, Team Leaders or Supervisors | 27-29 Aug | 3 | 750,000 | Zanzibar | https://forms.gle/Hau5mtkJQcQvTYfu9 |
| 16. | Applicable legislation Framework Related to Financial Institutions | <ul style="list-style-type: none"> •Legal Officers and Officers from Financial Institutions and the Central Bank •Human Resources Personnel | 10-12 September | 3 | 750,000 | TIOB | https://forms.gle/NZhi9DWZvDZDaWfz6 |
| 17. | Anti-money Laundering and Compliance | <ul style="list-style-type: none"> •Supervisors and Managers in the departments of Operations, Finance, Risk and Compliance. •Internal Auditors. •Corporate Lawyers. •Other Senior Management staff who need a working knowledge of AML / CTF and their prevention; and an awareness of other relevant and current financial crime issues | 22-26 September | 5 | 1,250,000 | Kibaha | https://forms.gle/D1WUiD1rRhqvgb3M6 |
| 18. | Operational Risk Management for Banks | <ul style="list-style-type: none"> •Officers and Managers in the Departments of Internal Audit, Risk Compliance, Fraud Investigations and Internal Controls. •Head of Departments and Managers | 08-10 October | 3 | 750,000 | TIOB | https://forms.gle/DdqVtkSZAhOzPTfR8 |

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| 19. | Treasury and Risk Management | <ul style="list-style-type: none"> •Professional working in Treasury & Risk Management •Managers and those with financial responsibility | 27-29 October | 3 | 750,000 | Dodoma | https://forms.gle/zoRLhg8ooQ3fBXW6A |
| 20. | Agent Banking Operations Management | <ul style="list-style-type: none"> •Accountants •Financial managers •External auditors •Internal auditors •Operations Managers •Risk Officers •Relationship officers | 18-20 November | 3 | 750,000 | TIOB | https://forms.gle/oNEzrkQ2YpfyHRK9A |
| 21. | Human Resources Metrics & Workforce Analysis | <ul style="list-style-type: none"> •HR Professionals looking to expand HR's role within their organization •Senior Managers seeking to understand how to drive strategic and organizational change with HR support •HR Professionals responsible for providing data to support strategy development and execution | 24-27 November | 4 | 1,000,000 | Morogoro | https://forms.gle/MnpqLJRGBtMfUMZT8 |